



# THE CITY OF NEW YORK

DEPARTMENT OF HEALTH AND MENTAL HYGIENE

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Managed Addiction Treatment Services (MATS)  
Concept Paper  
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## A. Program Information

### Background

Managed Addiction Treatment Services (MATS) is a Medicaid reform initiative created by the New York State Office of Alcohol and Substance Abuse Services (OASAS) and partnered with localities throughout the State. In NYC, this three year City-State partnership is funded at approximately \$23,000,000. Year 1 of MATS, scheduled to begin in July, 2006, will be delivered by vendors designated as "required source" by OASAS. The RFP to be released by the New York City Department of Health and Mental Hygiene (DOHMH) covers Years 2 and 3 of the initiative. This contracting period, pending secured funding, will have available approximately \$17,000,000 to fund up to four additional vendors.

The goal of MATS, via the Strengths Based Case Management approach, is to assure access to, and enhance the cost-effectiveness of, needed appropriate treatment, rehabilitation and other social services. A potential client qualifies for this voluntary program by: (1) agreeing to participate; and (2) being a "high cost" user of Medicaid paid Alcohol and Other Drug (AOD) treatment services. A "high-cost" user is defined as any adult utilizing \$30,000 or more of AOD Treatment services in the 12 qualifying months prior to MATS enrolment.

Individuals referred for participation to MATS will be identified from available State/County Medicaid data. Initially, Public Assistance (PA) recipients who are high cost Medicaid (MA) users of AOD services will be enrolled. Referrals may also be generated from the network of service providers in contract with NYC DOHMH and the community at large. Recovery, rehabilitation, wellness, and economic self-sufficiency will be the broad goals for this target population. MATS will be jointly managed by DOHMH and HRA.

### Services

This program will provide comprehensive bio-psycho-social and substance abuse assessments; referral to clinically appropriate treatment and rehabilitation services, as well as to wraparound services such as housing and other appropriate support services; and intensive case management services to adults with Chemical Dependency which will incorporate motivational interviewing techniques and contingency management strategies. Each program will be located within a

designated high need area and make services available to identified high cost users of Medicaid-paid AOD treatment services. This includes individuals referred by detox centers, inpatient rehabilitation centers; outpatient and community based clinics; and other areas where high cost users of substance abuse services are known.

Proposals would be accepted for both existing and new MATS programs.

## **B. Proposal Evaluation**

The Department's Evaluation Committee will evaluate and rate all responsive proposals based on the evaluation criteria set forth in the RFP: demonstrated quantity and quality of successful relevant experience; demonstrated level of organizational capability; and quality of proposed approach.

## **C. Anticipated Contract Term**

It is anticipated that the term of the contracts awarded from this RFP will be for an initial period of up to two years, and will include two (2) three-year options to renew, for a maximum of 8 years, pending the availability of funding. The Department reserves the right, prior to contract award, to determine the length of the initial contract term and each option to renew, if any.

## **D. Anticipated Procurement Timeline**

It is anticipated that the RFP will be released in September, 2006, and that the deadline for receipt of proposals will be approximately four weeks later. A non-mandatory (but suggested) pre-proposal conference will be held approximately two weeks after the RFP release date. It is anticipated that contractors will be selected by late fall, 2006. The contract start date will be July 1, 2007.

## **E. Funding Information**

It is anticipated that the total maximum available funding for this program will be \$17,000,000 to fund up to four vendors. The funding sources are OASAS and DOHMH. The number of contracts awarded from the planned RFP will be determined by the total number of clients served in case management and the funding level required.

## **F. Contractor Performance Reporting Requirements**

The contractor will be required to provide:

1. Claims
2. Reports on progress indicators and outcomes
3. Audits

**G. Questions/Comments**

Contact by September 1, 2006:

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