THE MAYOR'S FUND TO ADVANCE NEW YORK CITY (a component unit of The City of New York)

Basic Financial Statements and Independent Auditors' Report June 30, 2024 and 2023

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INDEPENDENT AUDITORS' REPORT

The Board of Directors
The Mayor's Fund to Advance New York City:

Report on the Audit of the Financial Statements

Opinion

We have audited the accompanying financial statements of the business-type activities of The Mayor's Fund to Advance New York City (the Fund), as of and for the years ended June 30, 2024 and 2023, and the related notes to financial statements, which collectively comprise the Fund's basic financial statements as listed in the table of contents.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the business-type activities of The Mayor's Fund to Advance New York City, as of June 30, 2024 and 2023, and the changes in its financial position and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS) and the standards applicable to financial audits contained in <u>Government Auditing Standards</u>, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Fund and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Fund's ability to continue as a going concern for twelve months beyond the financial statement date, including any currently known information that may raise substantial doubt shortly thereafter.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS and Government Auditing Standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS and Government Auditing Standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audits.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audits in order to design audit
 procedures that are appropriate in the circumstances, but not for the purpose of expressing an
 opinion on the effectiveness of the Fund's internal control. Accordingly, no such opinion is
 expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Fund's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audits.

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis be presented to supplement the basic financial statements. Such information is the responsibility of management and, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during

our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other Reporting Required by Government Auditing Standards

In accordance with <u>Government Auditing Standards</u>, we have also issued our report dated October 22, 2024 on our consideration of the Fund's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Fund's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with <u>Government Auditing Standards</u> in considering Fund's internal control over financial reporting and compliance.

EFPR Group, CPAS, PLLC

Williamsville, New York October 22, 2024

Management's Discussion and Analysis
June 30, 2024 and 2023

This section of The Mayor's Fund to Advance New York City's (the Fund) annual financial report presents management's discussion and analysis of the Fund's financial performance during the years ended June 30, 2024 and 2023. Please read it in conjunction with the Fund's financial statements and accompanying notes.

Overview of the Financial Statements

This report consists of two parts: management's discussion and analysis (this section) and the basic financial statements. The basic financial statements are prepared in accordance with accounting principles generally accepted in the United States of America (GAAP) as promulgated by the Governmental Accounting Standards Board (GASB). The Fund follows enterprise fund reporting; therefore, the financial statements are presented using the economic resources measurement focus and the accrual basis of accounting.

The statements of net position presents the financial position of the Fund as of June 30, 2024 and 2023. It provides information about the nature and the amount of resources (assets), plus deferred outflows (as applicable), obligations (liabilities), plus deferred inflows (as applicable) and net position.

The statements of revenue, expenses and changes in net position presents the change in net position over the course of the years ended June 30, 2024 and 2023. The change in net position may be useful in assessing whether the financial position improved or deteriorated for the year.

The statements of cash flows presents the cash activities segregated by four major cash flow categories: operating activities, noncapital financing activities, capital and related financing activities and investing activities. This statement may be useful in determining the changes in liquidity and in understanding how cash was used during the years ended June 30, 2024 and 2023.

The notes to financial statements provide additional information that is essential to a full understanding of the data provided in the financial statements.

Financial Highlights

The Fund works closely with many New York City (the City or NYC) agencies to support and strengthen innovative public programs serving the City's residents. Each initiative undertaken by the Mayor's Fund is unique. Some initiatives are one-year pilot programs while others are multi-year projects. Thus, annual contributions and expenses are not directly correlated and expect to fluctuate from year to year depending on which year contributions are received and program expenses are incurred. Highlights of 2023-24 initiatives enhanced through private support include:

Management's Discussion and Analysis, Continued

CUNY College Now for Careers

College Now for Careers is an expansion of the long-standing College Now partnership between NYC Public Schools (NYCPS) and the City University of New York (CUNY). The largest early college credit program in the country, College Now serves 22,000 unique high school students per year, giving them a leg up in their college enrollment, persistence and completion.

CUNY's office of K16 Initiatives will facilitate the creation of College Now classes for NYCPS high school students, offering 1,000 spots focused on Science, Technology, Engineering and Math (STEM) and career-connected learning related to evidence-informed high-need occupations in New York City (NYC). The Mayor's Office of Talent and Workforce Development partners with CUNY and NYCPS to manage this expansion of the College Now program.

- CUNY's partnership with New York City Public Schools to develop, pilot and expand FutureReadyNYC was piloted in Fall 2022, initially involving 34 high schools partnered with 8 CUNY campuses. Building on the pilot, the program expanded significantly during the 2023-24 school year, encompassing 96 high schools working with 16 CUNY campuses.
- CUNY was able to offer additional STEM and Future Ready NYC courses over the 2023-24 academic school year. Specifically, 32 unique course sections were offered by Hunter, LaGuardia, and Queensborough colleges to 680 students during the 2023-24 academic year.

Expand ED Schools - Exploring Futures

Exploring Futures is a career exploration pilot program of the Mayor's Office of Talent and Workforce Development intended to enhance middle school students' awareness of different potential career paths, helping them develop a future-ready mindset by combining classroom learning with engaging career exposure opportunities through online activities, and employer and college site visits. Launched in July 2022, this multi-year pilot will work with community based organization partners at participating school sites.

- Exploring Futures Spring Pilot & Evaluation: Provide project management to Exploring Futures pilot vendors and CBO partners at up to 4 participating school sites. Key project management activities include: one on one Technical Assistance Support for CBO partners related to program operations, hosting trainings events for sites, developing curricular resources, and support creating career-connected field trips.
- Summer Rising Planning: Support city stakeholders in scaling and planning the Exploring Futures model to serve all middle school participants (up to 31,000 young people) in Summer Rising. Key supports include: supporting CBO partners via technical assistance, overseeing CBO training and curriculum resources needed to scale programming, participation in weekly planning sessions with DYCD and the Mayor's Office of Youth Employment, and ensuring alignment between curriculum partners.

Management's Discussion and Analysis, Continued

GreenThumb Program

NYC Parks GreenThumb, a program of the NYC Department of Parks and Recreation established in 1978, is the nation's largest urban community gardening program. GreenThumb supports more than 550 community gardens and 20,000 volunteer gardeners each year with materials such as garden tools, outdoor furniture, gardening materials, as well as technical assistance, educational workshops, and more.

- NYC Parks GreenThumb identified important and necessary tree pruning and removal work in community gardens. This pruning and tree removal work ensured these gardens have healthy trees, more sunlight, and that all dead and hazardous trees have been removed.
- The majority of GreenThumb gardens were derelict vacant lots renovated by volunteers. These community gardens, now managed by neighborhood residents, provide important green space, thus improving air quality, bio-diversity, and the well-being of residents.

New York City Junior Ambassador Program

The New York City Junior Ambassador (NYCJA) program is an award-winning youth program that leverages the United Nations as a resource for NYC 7th, 8th, and 9th graders and their educators across the five boroughs of New York City. A partnership of the Mayor's Office International Affairs, NYCJA empowers young people to become actively engaged with the United Nations and its mission of addressing some of the most pressing challenges in the world, from climate change, poverty, health, to inequities, a rare but first-of-its kind unique enrichment opportunity. The program targets NYC youth at a critical time in their personal and intellectual growth and seeks to help them understand the real connections between themselves, their city, and the world. The program has reached more than 3,500 youth and educators since 2015.

- The NYCJA program is currently operating at 20 different middle and high schools throughout the boroughs. Each site developed a youth-led civic engagement project that focuses on some of the Sustainable Development Goals (SDGs).
- Overall, the program has served 740 students. Approximately 18 out of the 20 schools are categorized as Title I by the State of New York. This designation indicates that a minimum of 40% of the students enrolled in the school are from low-income households.

During the year ended June 30, 2024, the Fund's total net position increased by \$2,670,759, or 19%, from the previous year due to the following changes in revenue and expenses:

- During the year ended June 30, 2024, operating revenue from contributions and grants was \$10,491,634, an increase of \$651,427, or 7%, from the year ended June 30, 2023.
- During the year ended June 30, 2024, operating expenses were \$8,902,035 a decrease of \$2,958,243, or 25%, from the previous year.

Management's Discussion and Analysis, Continued

During the year ended June 30, 2023, the Fund's total net position decreased by \$886,891, or 6%, from the previous year due to the following changes in revenue and expenses:

- During the year ended June 30, 2023, operating revenue from contributions and grants was \$9,840,207, a decrease of \$8,954,340, or 48%, from the year ended June 30, 2022.
- During the year ended June 30, 2023, operating expenses were \$11,860,278 a decrease of \$8,980,616, or 43%, from the previous year.

Financial Analysis of the Fund

Net position - The following tables summarize the net position at June 30, 2024, 2023 and 2022:

		2024	2022	Percent
		<u>2024</u>	<u>2023</u>	<u>change</u>
Total assets	\$	17,759,637	15,988,724	11.08%
Total liabilities		(844,485)	(1,744,331)	(51.59%)
Net position	_	16,915,152	14,244,393	18.75%
Net position:				
Restricted expendable		16,800,991	14,528,339	15.64%
Unrestricted		114,161	(283,946)	(140.21%)
Total	\$	16,915,152	14,244,393	18.75%
				Percent
		<u>2023</u>	<u>2022</u>	Percent change
Total assets	\$	2023 15,988,724	2022 17,518,316	
Total assets Total liabilities	\$			change
	\$	15,988,724	17,518,316	<u>change</u> (8.73%)
Total liabilities	\$	15,988,724 (1,744,331)	17,518,316 (2,387,032)	<u>change</u> (8.73%) (26.92%)
Total liabilities Net position	\$	15,988,724 (1,744,331)	17,518,316 (2,387,032)	<u>change</u> (8.73%) (26.92%)
Total liabilities Net position Net position:	\$	15,988,724 (1,744,331) 14,244,393	17,518,316 (2,387,032) 15,131,284	change (8.73%) (26.92%) (5.86%)

Management's Discussion and Analysis, Continued

<u>Operating activities</u> - The Fund receives contributions for programs that benefit the City. Grant revenue is earned when the Fund has complied with the terms and conditions of the grant agreements. The following tables summarizes the activities of the Fund for years ended June 30, 2024, 2023 and 2022:

	<u>2024</u>	<u>2023</u>	Percent change
Contributions and grants	\$10,491,634	9,840,207	6.62%
Operating expenses:			
Program services	8,283,018	11,189,231	(25.97%)
Management and general	321,286	305,449	5.18%
Fundraising	297,731	365,598	(18.56%)
Total operating expenses	8,902,035	11,860,278	(24.94%)
Operating income (loss)	1,589,599	(2,020,071)	(178.69%)
Nonoperating revenue	1,081,160	1,133,180	(4.59%)
Changes in net position	\$ 2,670,759	(886,891)	(401.14%)
			Percent
	<u>2023</u>	<u>2022</u>	Percent change
Contributions and grants	2023 \$ 9,840,207	2022 18,794,547	
Contributions and grants Operating expenses:			change
_			change
Operating expenses: Program services Management and general	\$ 9,840,207	18,794,547	<u>change</u> (47.64%)
Operating expenses: Program services	\$ 9,840,207 11,189,231	18,794,547 19,983,568	<u>change</u> (47.64%) (44.01%)
Operating expenses: Program services Management and general	\$ 9,840,207 11,189,231 305,449	18,794,547 19,983,568 566,310	change (47.64%) (44.01%) (46.06%)
Operating expenses: Program services Management and general Fundraising	\$ 9,840,207 11,189,231 305,449 365,598	18,794,547 19,983,568 566,310 291,016	change (47.64%) (44.01%) (46.06%) 25.63%
Operating expenses: Program services Management and general Fundraising Total operating expenses	\$ 9,840,207 11,189,231 305,449 365,598 11,860,278	18,794,547 19,983,568 566,310 291,016 20,840,894	change (47.64%) (44.01%) (46.06%) 25.63% (43.09%)

Management's Discussion and Analysis, Continued

General Outlook

The Fund will continue to raise and accept contributions in support of public programs addressing the needs and general welfare of New Yorkers. This may include building partnerships and sharing best practices with local, state and federal stakeholders. To achieve its goals, the Fund is reliant on the generosity of individuals, foundation and corporations, which play a crucial role in making the City safer, healthier, and an even more vibrant and dynamic place to live and work.

Contacting the Fund's Financial Management

The financial report is designed to provide donors with a general overview of the Fund's finances and to demonstrate the Fund's accountability for the grants and contributions that it receives. If you have questions about this report, or need additional financial information, contact the Fund at 253 Broadway, 6th Floor, New York, NY 10007.

THE MAYOR'S FUND TO ADVANCE NEW YORK CITY Statements of Net Position

June 30, 2024 and 2023

Assets:	<u>2024</u>	<u>2023</u>
Current assets:		
Cash and equivalents	\$ 6,643,352	3,952,787
Contributions and grants receivable, net	513,506	1,317,443
Investments	10,602,779	10,718,494
Total assets	17,759,637	15,988,724
Liabilities - current liabilities - accounts payable		
and accrued expenses	844,485	1,744,331
Net position:		
Restricted expendable	16,800,991	14,528,339
Unrestricted (deficit)	114,161	(283,946)
Total net position	\$ 16,915,152	14,244,393

See accompanying notes to financial statements.

THE MAYOR'S FUND TO ADVANCE NEW YORK CITY Statements of Revenue, Expenses and Changes in Net Position Years ended June 30, 2024 and 2023

		<u>2024</u>	<u>2023</u>
Operating revenue:			
Support and revenue - contributions and grants:			
Unrestricted	\$	1,345,528	760,118
Restricted	_	9,146,106	9,080,089
Total operating revenue		10,491,634	9,840,207
Operating expenses:			
Program services		8,283,018	11,189,231
Management and general		321,286	305,449
Fundraising		297,731	365,598
Total operating expenses		8,902,035	11,860,278
Operating income (loss)		1,589,599	(2,020,071)
Nonoperating revenue (expenses):			
City of New York contract		700,000	700,000
Employee retention credit		_	492,217
Net investment loss		(102,052)	(421,752)
Interest income	_	483,212	362,715
Total nonoperating revenue		1,081,160	1,133,180
Change in net position		2,670,759	(886,891)
Net position at beginning of year		14,244,393	15,131,284
Net position at end of year	\$	16,915,152	14,244,393

See accompanying notes to financial statements.

Statements of Cash Flows Years ended June 30, 2024 and 2023

		<u>2024</u>	<u>2023</u>
Cash flows from operating activities:			
Receipts from contributions and grants	\$	9,979,758	9,496,411
Payments to vendors and grantees		(8,001,513)	(11,351,019)
Payments for salaries and related costs	_	(484,555)	(932,305)
Net cash provided by (used in) operating activities	_	1,493,690	(2,786,913)
Cash flows from noncapital financing activities:			
Receipts from City of New York contract		700,000	700,000
Receipts from employee retention credit		<u> </u>	492,217
Net cash provided by noncapital financing activities	_	700,000	1,192,217
Cash flows from investing activities:			
Proceeds from sale of investments		439,512	331,551
Purchases of investments		(425,849)	(331,012)
Interest income		483,212	362,715
Net cash provided by investing activities		496,875	363,254
Net change in cash and equivalents		2,690,565	(1,231,442)
Cash and equivalents at beginning of year		3,952,787	5,184,229
Cash and equivalents at end of year	\$	6,643,352	3,952,787
Reconciliation of operating income (loss) to net cash provided by			
(used in) operating activities:			
Operating income (loss)		1,589,599	(2,020,071)
Bad debt		264,827	-
Adjustments to reconcile operating income (loss) to net			
cash provided by (used in) operating activities - changes in:			
Contributions and grants receivable		539,110	(129,556)
Prepaid expenses		-	5,415
Accounts payable and accrued expenses	_	(899,846)	(642,701)
Net cash provided by (used in) operating activities	\$	1,493,690	(2,786,913)

See accompanying notes to financial statements.

Notes to Financial Statements June 30, 2024 and 2023

(1) The Fund

The Mayor's Fund to Advance New York City (the Fund) is a not-for-profit organization established to support innovative initiatives of The City of New York's (the City) agencies, such as the Departments of Parks and Recreation, Consumer Affairs, Health and Mental Hygiene, Youth and Community Development, and Cultural Affairs. The Fund is dedicated to creating partnerships between the City and the private sector in an effort to enhance public programs and improve the quality of life for the City's residents. The Fund is a component unit of the City, and the Mayor of the City appoints all of its board members.

The Fund was initially incorporated under the name New York City Public Private Initiatives, Inc., in June 1994, under the New York State Not-for-Profit Corporation Law. The Fund adopted the current name in July 2003. The Fund is considered a public charity and, as such, is exempt from income taxes pursuant to Section 501(c)(3) of the Internal Revenue Code (IRC).

(2) Summary of Significant Accounting Policies

(a) Basis of Accounting

The Fund's accounting policies conform to accounting principles generally accepted in the United States of America (GAAP) and applicable Governmental Accounting Standards Board (GASB) pronouncements.

For financial reporting purposes, the Fund is considered to be a special-purpose entity engaged only in business-type activities. GASB defines business-type activities as activities financed in whole or in part by fees charged to external parties for goods or services. Accordingly, the accompanying financial statements have been prepared using the economic resources measurement focus and the accrual basis of accounting in accordance with GAAP, as prescribed by GASB. For financial reporting purposes, the Fund is also considered to be a discretely presented component unit of the City of New York, as defined by GASB.

(b) Net Position

Net investment in capital assets - At June 30, 2024 and 2023, the Fund did not maintain any net investment in capital assets.

<u>Restricted</u> - Restricted net position represents the portion of net position subject to externally imposed stipulations by creditors, granters, contributors, or laws and regulations of other governments or are imposed by law through constitutional provision or enabling legislation. The Fund did not have any nonexpendable net position at June 30, 2024 and 2023. Nonexpendable net position represents the portion of net position that is required to be retained in perpetuity.

Notes to Financial Statements, Continued

(2) Summary of Significant Accounting Policies, Continued

(b) Net Position, Continued

<u>Unrestricted</u> - Unrestricted net position represents the portion of net position that is not included in the net investment in capital assets or the restricted component of net position. Unrestricted net position may be designated for specific purposes by action of management or the Board of Directors (the Board). The Fund's unrestricted net position includes contributions received for the Civic Innovation Program, as they are permitted to be used for the general purposes of the Fund. The Fund charges an administrative fee on most contributions, which is permitted to be used for the general purposes of the Fund. A deficit would require future funding.

(c) Use of Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

(d) Cash

Cash and equivalents are comprised of highly liquid instruments with original maturities of 90 days or less.

(e) Concentration of Credit Risk

Custodial credit risk of deposits is the risk that the Fund's deposits may not be returned in the event of a bank failure. Cash on deposit is insured up to \$250,000 per bank under the Federal Deposit Insurance Corporation (FDIC). At June 30, 2024 and 2023, \$6,404,538 and \$3,583,413 of the Fund's bank balance was exposed to custodial credit risk, as it was uninsured and uncollateralized, respectively.

(f) Investments

Investments are generally reported at fair value. The Fund uses fair value measurements to record fair value adjustments to certain assets and to determine fair value disclosures. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair value is best determined based upon quoted market prices. However, in certain instances, there are no quoted market prices for certain assets. In cases where quoted market prices are not available, fair values are based on estimates using present value or other valuation techniques. Those techniques are significantly affected by the assumptions used, including the discount rate and estimates of future cash flows. Accordingly, the fair value estimates may not be realized in an immediate settlement of the asset or liability.

Notes to Financial Statements, Continued

(2) Summary of Significant Accounting Policies, Continued

(f) Investments, Continued

The Fund's fair value measurements are classified into a fair value hierarchy based on the markets in which the assets and liabilities are traded and the reliability of the assumptions used to determine fair value. The three categories within the hierarchy are as follows:

- Level 1 Quoted prices in active markets for identical assets.
- Level 2 Inputs other than quoted prices included within Level 1 that are observable
 for the asset, either directly or indirectly, including quoted prices for similar assets or
 liabilities in active markets, quoted prices for identical or similar assets in markets
 that are not active, interest rates and yield curves observable at commonly quoted
 intervals, implied volatilities, credit spreads, and market-corroborated inputs.
- Level 3 Unobservable inputs shall be used to measure fair value to the extent that
 relevant observable inputs are not available, thereby allowing for situations in which
 there is little, if any, market activity for the asset at the measurement date. Level 3
 assets include financial instruments whose value is determined using pricing models,
 discounted cash flows methodologies, or similar techniques, as well as instruments
 for which the determination of fair value requires significant management judgment.

(g) Contributions and Grants Receivable

The Fund provides allowance for uncollectible receivables based on management's best estimate of uncollectible amounts at year-end, considering type, age, collection history and any other factors considered appropriate. The Fund decreased the allowance for uncollectible receivables by \$38,800 during the year ended June 30, 2023. As of June 30, 2024 and 2023, the allowance for uncollectible receivables is \$23,720.

(h) Prepaid Expenses

Payments made for expenses relating to events or projects that have not occurred as of the end of the fiscal year are considered prepaid expenses.

Notes to Financial Statements, Continued

(2) Summary of Significant Accounting Policies, Continued

(i) Revenue Recognition

GASB requires revenue recognition based on Statement No. 33, Accounting and Financial Reporting for Nonexchange Transactions. This standard requires all eligibility requirements to be met before recognizing voluntary nonexchange revenue transactions. Eligibility requirements comprise one or more of the following:

- Required characteristics of recipients the recipient has the characteristics specified by the provider.
- Time requirements time requirements specified by the provider have been met. For example, the time period when the resources are required to be used has begun.
- Reimbursements the provider offers resources on a reimbursement basis and the recipient has incurred allowable costs.
- Contingencies the provider's offer of resources is contingent upon a specified action of the recipient and that action has occurred.

Purpose restrictions do not affect when a nonexchange transaction is recognized. Resources received with purpose restrictions are recognized as revenue and reported in restricted net position balance by the Fund until the resources are used for the specified purpose. In most cases, the Fund reserves the right to transfer funds that are in excess of a specific program's needs to a different program of the Fund.

Revenue from federal grants and the City contract is recognized when all applicable eligibility requirements-required characteristics of recipient, time requirements, reimbursements, and contingencies are met.

The Fund seeks contributed nonfinancial asset support from various sources in support of its projects. In-kind contributions are reported as operating revenue and expenses in the accompanying statements of revenue, expenses and changes in net position at their estimated fair value at the date of donation. In-kind contributions recorded in the financial statements for the year ended June 30, 2024 were \$149,315 for rent, facilities and other, \$113,046 for legal and other professional services and \$1,053,451 for various goods for programs. In-kind contributions recorded in the financial statements for the year ended June 30, 2023 were \$147,623 for rent, facilities and other, \$147,000 for legal and other professional services and \$2,758,696 for various goods for programs.

The Fund also receives donated items for the benefit of certain City agencies and the City itself. Such items that are not retained by the Fund have not been reflected in the financial statements.

Notes to Financial Statements, Continued

(2) Summary of Significant Accounting Policies, Continued

(j) Nonoperating Revenue (Expenses)

The Fund includes in its definition of operations all revenue and expenses that are an integral part of its programs and supporting activities. Revenue from the City contract, net change in fair value of investments (investment income) and interest income, is recognized as nonoperating revenue (expenses).

(k) Functional Expenses

The costs of providing the various programs and other activities of the Fund have been summarized in the statements of revenue, expenses and changes in net position. Accordingly, certain costs have been allocated to the programs and supporting services benefitted.

(1) Subsequent Events

The Fund has evaluated subsequent events through the date of the report which is the date the financial statements were available to be issued.

(m) Income Taxes

The Fund is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code (the Code), therefore, no provision for income taxes is reflected in the financial statements. The Fund has been classified as a publicly supported organization that is not a private foundation under Section 509(a) of the Code. The Fund presently discloses or recognizes income tax positions based on management's estimate of whether it is reasonably possible or probable that a liability has been incurred for unrecognized income taxes. Management has concluded that the Fund has taken no uncertain tax positions that require adjustment in its financial statements. U.S. Forms 990 filed by the Fund are subject to examination by taxing authorities.

(3) Investments

The Fund had investments in mutual funds - intermediate duration bond fund amounting to \$10,602,779 and \$10,718,494 as of June 30, 2024 and 2023, respectively. All of the Fund's investments at June 30, 2024 and 2023 were Level 1 in the fair value hierarchy. There were no transfers between levels during the years ended June 30, 2024 and 2023.

(a) Credit Risk

The Fund's investment policy is designed to protect principal and minimize exposure to credit risk by limiting investments to certain types of assets that are backed or fully collateralized by the United States government, certificates of deposit and corporate debt obligations. The intermediate duration bond fund is not rated by credit agencies.

Notes to Financial Statements, Continued

(3) Investments, Continued

(b) Custodial Credit Risk

For an investment, custodial credit risk is the risk that, in the event of the failure of the counterparty, the Fund will not be able to recover the value of its investments that are in the possession of an outside party. Mutual funds are not subject to custodial credit risk because their existence is not evidenced by securities that exist in physical or book entry form.

(c) Concentration of Credit Risk

The Fund should provide information about the concentration of credit risk associated with its investments by disclosing, by amount and issuer, investments in any one issuer that represent five percent or more of total investments. Investments issued or explicitly guaranteed by the U.S. government and investments in mutual funds, external investment pools, and other pooled investments are excluded from this requirement.

(d) Interest Rate Risk

Interest rate risk is the risk that changes in interest rates will adversely affect the fair value of an investment. The Fund's investment is an intermediate duration bond fund with varying maturities. The fund carries risk of fair value losses arising from increasing interest rates.

(4) Contributions and Grants Receivable

Contributions and grants are due to be collected within one year or less. Contributions and grants, net of the allowance for uncollectible receivables, amounted to \$513,506 and \$1,317,443 of June 30, 2024 and 2023, respectively.

(5) Restricted Expendable Net Position

Restricted expendable net position represents resources provided by donors to fund various projects undertaken for the benefit of and on behalf of the City. The following tables summarize support received from donors and expenditures made for such projects for the years ended June 30, 2024 and 2023:

Notes to Financial Statements, Continued

(5) Restricted Expendable Net Position, Continued

	Restricted Expendable Net Position Balance at June 30, 2023	Contributions and Grants	Program Services	Interfund Transfers (1)	Restricted Expendable Net Position Balance at June 30, 2024
			· · · · · · · · · · · · · · · · · · ·		
Admin For Children Services	\$ -	812,312	801,289	839,813	850,836
Asylum Seekers	771,250	1,650,844	1,350,457	(11,875)	1,059,762
Baby Bonds	42,901	-	- 1 400	-	42,901
Building Healthy Communities	93,306	20,000	1,400	-	111,906
Center for Economic Opportunity	79,725	4.200	11,701	(020,012)	68,024
Child Care	983,879	4,300	80,026	(839,813)	68,340
Childrens Cabinet	26,264	-	-	-	26,264
Commission for Economic Opportunity	138,068	200.000	216 202	(2.620)	138,068
Center for Innovation Thru Data Intelligence	175,280	290,000	216,302	(2,620)	246,358
Civilian Complaint Review Board	25	2 100	2 100	-	25
Community Assistance Unit	-	2,100	2,100	-	-
Connections to Care	66,278	-	-	-	66,278
Creative Communications Conference	28	2 501 000	200.546	-	28
DCAS/Historic Preservation	19,803	3,581,000	208,546	-	3,392,257
Democracy NYC	6,768	241.000	16 970	-	6,768
Deputy Mayor Health & Human Services Dept of Consumer Affairs	25 250	241,000	16,870	(20,000)	224,130
*	35,258	-	13,137	(20,000)	2,121
Dept of Corrections Dept of Cultural Affairs	306,355 1,701,845	100,000	265,000 141,042	20,000	41,355 1,680,803
Dept of Design & Construction	7,176	100,000	141,042	(5,633)	1,543
Dept of Education	68,430	162,684	162,684	(3,033)	68,430
Dept of Environmental Protection	56,129	4,000	18,815	-	41,314
Dept of Homeless Services	98,640	35,000	10,013	-	133,640
Dept of Housing Pres and Dev	819,275	33,000	3,285	-	815,990
Dept of Mental Health	55,914	42,270	32,970		65,214
Dept of Parks and Recreation	61,848	67,553	83,409		45,992
Dept of Probation	1,081,162	155	128,168		953,149
Dept of Records & Information Services	1,105	-	120,100	(1,105)	,,,,,,
Dept of Transportation	231,083	1,600	6,312	(1,103)	226,371
Dept of Youth & Comm Dev	597,433	280,495	158,735	5,633	724,826
Diversity In Journalism	371,433	160	130,733	5,055	160
Expanding Broadband In NYC	89	-	_	_	89
Food Justice Fund	536	_	_	(536)	_
Food Policy	37,417	205,000	143,559	536	99,394
Gun Violence Task Force	(3,141)	-	-	3,141	-
Health and Hospitals	452,550	_	_	-	452,550
Health and Human Services	280,734	18,200	18,200	(100,000)	180,734
Human Resources Admin	200,73	101,000	101,000	(100,000)	-
Human Rights Commission	9			_	9
Mayor's Office of Chief Tech	758,542	_	558,000	_	200,542
Mayor's Office of Intl Affairs	76,511	74,039	81,054	_	69,496
Mayor's Office of Media & Entertainment	-	432,000	432,000	_	
Medical Debt Relief	_	575	-	_	575
Minority & Women Owned Business	146,620	_	167,500	20,880	-
NYC Aging	-,	44,000	23,125	-	20,875
NYC Economic Dev Corp	373,250	-	-,	-	373,250
NYC Housing Authority	25,000	70,000	70,000	_	25,000
NYC Service	1,124,685	57,427	455,822	_	726,290
NYC Soccer Initiative	699,460		20,262	-	679,198
NYC Speaks	164,375	-	176,250	11,875	, · · · -
•	•			*	

Notes to Financial Statements, Continued

(5) Restricted Expendable Net Position, Continued

	Net P	ted Expendable osition Balance une 30, 2023	Contributions and Grants	Program Services	Interfund <u>Transfers (1)</u>	Restricted Expendable Net Position Balance at June 30, 2024
Office For People With Disabilities	\$	135,490	-	-	_	135,490
Office of Climate & Environmental Justice		349,545	49,750	49,903	-	349,392
Office of Criminal Justice		17,960	-	6,506	-	11,454
Office of Emergency Management		44,375	50,000	3,500	(7,932)	82,943
Office of Environmental Remediation		300	-	-	-	300
Office of Film Theatre Broadcasting		22,304	-	-	-	22,304
Office of Immigrant Affairs		205,403	-	148,396	-	57,007
Office of Spec Projects & Comm Events		207,032	668,189	616,381	17,552	276,392
Office of Sports, Wellness & Recreation		(2,678)	12,382	6,865	-	2,839
Office of Veterans Affairs		131,015	60,000	6,084	-	184,931
Office of Workforce Development		73,494	-	-	-	73,494
Office to Combat Dom Violence		77,852	-	10,378	-	67,474
Public Design Commission		115,976	-	2,535	-	113,441
Relief Efforts		45,989	-	-	-	45,989
Running Initiative		100,000	-	74,997	100,000	125,003
Secret Snowflake		(2,043)	7,043	5,000	-	-
Small Business Services		703,896	-	-	-	703,896
Strategic Policy Initiatives		5,365	-	-	(5,365)	-
Universal Basic Income		116,500	-	-	-	116,500
Victims Compensation Fund		1,886	-	-	-	1,886
Women's Agenda		-	1,028	-	1,105	2,133
Young Men's Initiative		117,235	-	19,545	-	97,690
Center For Youth Employment		423,298	-	-	-	423,298
Allowance for Doubtful Accounts		(23,720)				(23,720)
	\$	14,528,339	9,146,106	6,899,110	25,656	16,800,991

⁽¹⁾ Interfund transfers represent authorized transfers between projects or from unrestricted net position. The \$25,656 transfer reflects a transfer in from the unrestricted net position.

	Restricted Expendable				Restricted Expendable
	Net Position Balance	Contributions	Program	Interfund	Net Position Balance
	at June 30, 2022	and Grants	<u>Services</u>	Transfers (1)	at June 30, 2023
Asylum Seekers	\$ -	4,103,696	3,332,446	-	771,250
Baby Bonds	42,901	-	-	-	42,901
Bronx Fire 22	410,463	77,283	664,000	176,254	-
Building Healthy Communities	155,906	-	62,600	-	93,306
Center for Economic Opportunity	254,751	2,382	177,408	-	79,725
Childcare	327,175	839,813	183,109	-	983,879
Childrens Cabinet	26,264	-	-	-	26,264
Commission for Economic Opportunity	138,068	-	-	-	138,068
Center for Innovation Thru Data Intelligence	140,415	75,000	40,135	-	175,280
Civilian Complaint Review Board	25	-	-	-	25
Connections to Care	190,278	100,000	224,000	_	66,278
Creative Communications Conference	28	-	-	-	28
DCAS/Historic Preservation	19,803	-	-	-	19,803
Democracy NYC	6,768	-	-	-	6,768
Democratic National Committee	-	17,500	17,500	-	-

Notes to Financial Statements, Continued

(5) Restricted Expendable Net Position, Continued

	Restricted Expendable Net Position Balance at June 30, 2022	Contributions and Grants	Program Services	Interfund Transfers (1)	Restricted Expendable Net Position Balance at June 30, 2023
Department of Consumer Affairs	\$ -	45,000	21,542	11,800	35,258
Department of Corrections	241,355	65,000		_	306,355
Department of Cultural Affairs	1,770,605		68,760	-	1,701,845
Department of Design & Construction	7,176	-	-	-	7,176
Department of Education	74,380		5,950	-	68,430
Department of Environmental Protection	35,797	32,000	11,668	-	56,129
Department of Homeless Services	98,640	· <u>-</u>	-	-	98,640
Department of Housing Pres and Dev	822,928		3,653	-	819,275
Department of Mental Health	55,914	_	-	-	55,914
Department of Parks and Recreation	28,401	35,930	2,483	-	61,848
Department of Probation	1,081,137	25	-	-	1,081,162
Department of Records & Information Services	1,105	_	-	-	1,105
Department of Transportation	243,825		12,742	-	231,083
Department of Youth & Comm Dev	621,933	665,903	690,403	-	597,433
Expanding Broadband In NYC	89	· <u>-</u>	-	-	89
Food Justice Fund	536	_	-	-	536
Food Policy	386,401	340,000	688,984	-	37,417
Gun Violence Task Force	-		3,141	-	(3,141)
Health and Hospitals	781,969	100,000	429,419	-	452,550
Health and Human Services	280,734	· <u>-</u>	-	-	280,734
Human Rights Commission	9	-	-	-	9
Mayor's Office of Chief Tech	793,042	-	34,500	-	758,542
Mayor's Office of International Affairs	· -	82,305	5,794	-	76,511
Minority & Women Owned Business	293,950	· <u>-</u>	147,330	-	146,620
NYS Economic Dev Corp	373,250	-	-	-	373,250
NYC Housing Authority	25,000	-	-	-	25,000
NYC Service	892,931	899,254	667,500	-	1,124,685
NYC Soccer Initiative	781,641	25,000	107,181	-	699,460
NYC Speaks	-	250,000	85,625	-	164,375
Office For People With Disabilities	247,572	50,000	150,282	(11,800)	135,490
Office of Climate & Environmental Justice	377,465		27,920	-	349,545
Office of Criminal Justice	273,261	-	255,301	-	17,960
Office of Emergency Management	44,375	-	-	-	44,375
Office of Environmental Remediation	300	-	-	-	300
Office of Film Theatre Broadcasting	21,897	407	-	-	22,304
Office of Immigrant Affairs	-	249,740	44,337	-	205,403
Office of Spec Projects & Comm Events	96,521	561,773	451,262	-	207,032
Office of Sports, Wellness & Recreation	-		2,678	-	(2,678)
Office of Veterans Affairs	101,126	58,699	28,810	-	131,015
Office of Workforce Development	73,494	-	-	-	73,494
Office lo Combat Dom Violence	77,852	-	-	-	77,852
Public Design Commission	130,035	1,146	15,205	-	115,976
Relief Efforts	193,556	8,433	156,000	-	45,989
Running Initiative	-	100,000		-	100,000
Science, Tech, Eng, Math	1,425,000		-	(1,425,000)	=
Secret Snowflake	-	5,000	7,043	-	(2,043)
Small Business Services	703,896	-	-	-	703,896
Strategic Policy Initiatives	5,365	-	-	-	5,365
Universal Basic Income	-	250,000	133,500	-	116,500
Victims Compensation Fund	1,886	-	-	-	1,886
Young Men's Initiative	117,235	-	-	-	117,235
Center For Youth Employment	45,261	-	1,046,963	1,425,000	423,298
Allowance for Doubtful Accounts	(62,520)	38,800			(23,720)
	\$ 15,279,170	9,080,089	10,007,174	176,254	14,528,339

⁽¹⁾ Interfund transfers represent authorized transfers between projects or from unrestricted net position. The \$176,254 transfer reflects a transfer in from the unrestricted net position.

Notes to Financial Statements, Continued

(6) City of New York Contract

The Fund renewed its contract agreement with the City to perform private fund-raising and other related services for the benefit of the City. The contract provides for reimbursement of certain operating expenses stipulated within the contract. The contract allows the Fund to retain up to 8% of all restricted contributions to offset reimbursable expenses. This retainage must be approved by the donor. This retainage may be waived for program use at the discretion of the Fund and the authorizing Deputy Mayor.

The contract also stipulates that the City provide the Fund with administrative office space, and office furniture and equipment. The cost of such facilities may be paid by the Fund from the retainage of contributions or it may be treated as a contributed nonfinancial asset if retainage is not available. During the years ended June 30, 2024 and 2023, the Fund elected to treat the use of facilities as in-kind rent. The in-kind rent for the years ended June 30, 2024 and 2023 was \$149,315 and \$147,623, respectively, which is considered to be the fair value of such rent, facilities and other (see note 2 for additional discussion on contributed nonfinancial assets).

(7) Operating Expenses

Expenses as shown in the accompanying statements of revenue, expenses and changes in net position consisted of the following for the years ended June 30, 2024 and 2023:

	Program Services	Management and General	Fund- <u>Raising</u>	2024 <u>Total</u>
Personnel services:				
Salaries	\$ 790,341	124,860	175,054	1,090,255
Payroll taxes and other employee				
benefits	 303,700	47,980	67,267	418,947
Total personnel services	1,094,041	172,840	242,321	1,509,202
Direct program expenses	6,663,540	-	-	6,663,540
Accountant	72,770	18,193	-	90,963
Audit and tax preparation fees	-	36,300	-	36,300
In-kind rent	82,123	44,795	22,397	149,315
In-kind professional	62,175	28,262	22,609	113,046
Insurance	10,815	5,823	-	16,638
Other expenses	32,727	15,073	10,404	58,204
Bad debt	 264,827			264,827
Total	\$ 8,283,018	321,286	297,731	8,902,035

Notes to Financial Statements, Continued

(7) Operating Expenses

	Program <u>Services</u>	Management and General	Fund- <u>Raising</u>	2023 <u>Total</u>
Personnel services:				
Salaries	\$ 651,080	106,948	212,865	970,893
Payroll taxes and other employee				
benefits	263,531	43,785	87,148	394,464
Total personnel services	914,611	150,733	300,013	1,365,357
Direct program expenses	10,010,779	-	-	10,010,779
Accountant	55,416	13,854	-	69,270
Audit and tax preparation fees	-	35,232	-	35,232
In-kind rent	81,193	44,287	22,143	147,623
In-kind professional	84,944	38,611	30,889	154,444
Insurance	11,705	6,302	-	18,007
Other expenses	30,583	16,430	12,553	59,566
Total	\$11,189,231	305,449	365,598	11,860,278

(8) Employee Retention Credit

The Fund is eligible for the Employee Retention Credit (ERC) under the CARES Act. The CARES Act provides for a refundable credit calculated based on eligible employee wages. The Company qualified for this credit and has recorded revenue of \$492,217 for the year ended June 30, 2023.

(9) Contingencies

Certain grants recognized as revenue by the Fund are subject to continued compliance with donor imposed restrictions and conditions. In the event of noncompliance, a donor may cancel its grant agreement and may require the Fund to return any unspent amount on the grants. In addition, certain grants and contracts are subject to independent audit by the awarding agency or funding source. Such audit could result in the disallowance of expenditures under the terms of the grant or reductions of future grant funds.

Management is of the opinion that such events, if any, would not have a material impact on the accompanying financial statements. Accordingly, no amounts have been provided in the accompanying financial statements for such contingency.

Under the requirements of ERC, future audits may be required and certain determinations may be questioned as not being appropriate under the guidelines of ERC. Such determinations could lead to recoupment by the Internal Revenue Service (IRS).

Notes to Financial Statements, Continued

(10) Accounting Standards Issued But Not Yet Implemented

- GASB has issued the following pronouncements which will be implemented in the years required. The effects of the implementation of these pronouncements are not known at this time.
- Statement No. 101 Compensated Absences. Effective fiscal years beginning after December 15, 2023.
- Statement No. 102 Certain Risk Disclosures. Effective for fiscal years beginning after June 15, 2024.
- Statement No. 103 Financial Reporting Model Improvements. Effective for fiscal years beginning after June 15, 2025.



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INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

The Board of Directors
The Mayor's Fund to Advance New York City:

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in <u>Government Auditing Standards</u> issued by the Comptroller General of the United States, the financial statements of The Mayor's Fund to Advance New York City (the Fund), a component unit of The City of New York, New York, which comprise the statement of net position as of June 30, 2024, and the related statements of revenue, expenses and changes in net position and cash flows for the year then ended, and the related notes to financial statements, and have issued our report thereon dated October 22, 2024.

Report on Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Fund's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Fund's internal control. Accordingly, we do not express an opinion on the effectiveness of the Fund's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements, on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected, on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control. However, material weaknesses or significant deficiencies may exist that have not been identified.

Report on Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Fund's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under Government Auditing Standards.

Purpose of This Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with <u>Government Auditing Standards</u> in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

EFPR Group, CPAS, PLLC

Williamsville, New York October 22, 2024

Status of Prior Audit Findings Year ended June 30, 2024

Finding: 2023-001

<u>Condition</u> - Governmental Accounting Standards Board requires revenue and expense recognition based on Statement No. 33 - "Accounting and Financial Reporting for Nonexchange Transactions" (GASB 33). This standard requires all eligibility requirements to be met before recognizing voluntary nonexchange revenue or expense transactions. Eligibility requirements comprise one or more of the following:

- <u>Required characteristics of recipients</u> The recipient (and secondary recipients, if applicable) has the characteristics specified by the provider.
- <u>Time requirements</u> Time requirements specified by enabling legislation or the provide have been met.
- <u>Reimbursements</u> The provider offers resources on a reimbursement (expenditure-driven) basis and the recipient has incurred allowable costs under the applicable program.
- <u>Contingencies</u> The provider's offer of resources is contingent upon a specified action of the recipient and that action has occurred.

<u>Status</u> - The Fund has taken appropriate steps to ensure adequate tracking of revenue and expenses in line with required reporting under accounting principles generally accepted in the United States of America (GAAP). Some of the steps taken include turnover of the management team and further fiscal year end reconciliations.