

Doing Business with the

Department of Social Services,

Human Resources Administration, and the

Department of Homeless Services

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About the Department of Social Services





- DSS provides temporary assistance to individuals and families with social service and economic needs.
- DSS is comprised of the Human Resources Administration (HRA) and the Department of Homeless Services (DHS).
 Through integrated management, client services can be provided more seamlessly and effectively.
- Within DSS, the Office of Contracts led by our Agency Chief Contracting Officer (ACCO) Vincent Pullo - oversees the procurement efforts of all internal divisions of HRA and DHS.

About the Human Resources Administration



- Founded in 1966, HRA provides temporary assistance to NYC's most vulnerable residents

 seniors, survivors of domestic violence, immigrants and people living with HIV/AIDS.
- With an annual budget of over \$12 billion, we provide a range of services to over 3 million children and adults.
- HRA is dedicated to alleviating poverty and income inequality through the implementation of initiatives such as the Supplemental Nutrition Assistance Program (SNAP), Child Support Services, Adult Protective Services, Emergency Rental Assistance, Career Services, and Cash Assistance.
- To support agency goals, HRA procures a wide range of goods and non-client services.



Child Support Services

Help kids get support from both parents. Apply for services. Sign up for job training.



Food Assistance
Learn how to get help
buying healthy foods for
your family.



HIV/AIDS Services

Helping people living with HIV/AIDS to live independent, healthy lives.

To learn more about HRA Programs, visit: https://www1.nyc.gov/site/hra/help/i-need-help.page

About the Department of Homeless Services



- DHS is one of the largest organizations of its kind committed to addressing homelessness in New York City. With an annual operating budget of \$2 billion, DHS employs a variety of innovative strategies to help families and individuals successfully exit shelters and return to self-sufficiency as quickly as possible.
- DHS collaborates with other public agencies and nonprofit partners to prevent homelessness and assist New Yorkers transitioning from shelters to permanent housing.
- To support agency goals, DHS procures shelter services, street solutions, as well as all other ancillary services (such as food and security) either directly or through subcontracts to provide coordinated, compassionate, high-quality services and support.



Permanency We help New Yorkers to return quickly to their communities and to permanent housing.



HOME-STAT teams work 24-7 in all 5 boroughs to engage street homeless New Yorkers to come indoors.

HOME-STAT Street

Outreach



Assisting New Yorkers in need to maintain stable, affordable housing in their communities.

Homelessness

Administration

Prevention

To learn more about DHS Programs, visit: https://www1.nyc.gov/site/dhs/index.page



DSS/HRA/DHS - What We Buy



Breakdown of Professional Services Solicitations from FY18 to Present

Professional Administrative Temporary Personnel (Employment Services / Staffing) RFP	Legal Services Housing, Citizenship program, Immigration etc.	On-Call Architectural & Engineering Design Services at Shelters, Citywide	Advertising Services	Audit and Consulting Services
Transportation Services	Human Services and Social Worker Training Services (HASA)			

DSS/HRA/DHS - What We Buy



Goods and Standard Services

Micro purchase

- Mailroom equipment
- Print-shop equipment
- Software licenses
- Hardware
- Vehicle/Fleet supplies
- Storehouse needs (for repairs and construction
- IT supplies and peripherals
- Non-catalog office supplies

Small Purchase

- Software licenses
- IT hardware
- Elevator repair and maintenance services
- IT consultant services
- Snow removal services
- Fire/burglar alarm monitoring and maintenance
- Training services
- Appliances

M/WBE Non-Competitive Small Purchase Method

- Residential Heavy-Duty Cleaning Services
- Community
 Engagement
 Strategy consulting
 and training
- Interpretation services
- Computer Hardware
- Consulting Services
- Project Management
- Clothing and Equipment

Large Procurements

- IT Cloud services
- Process Server services
- Mailing services
- Moving and Storage services
- Access control
- In-person interpretation services
- HVAC maintenance and repair



DSS/HRA/DHS - What We Buy



M/WBE Non-Competitive Small Purchase Method Spend

Breakdown of M/WBE Non-Competitive Small Purchase Method Spending FY18 to FY22.

Advertising	Appliances	Associations	Bedding	Building Construction
\$233K	\$85K	\$65K	\$1M	\$25K
Carpet Cleaning	Clothing	Consulting and	IT Hardware, Software,	Cooling Tower
\$248K	\$250K	Professional	Telecom and Support	Controls
		Services	Services	\$100K
		\$1.4M	\$4.2M	
Courier	Duffle and	Guard and	Personal Protective Gear	Housing Services
\$100K	Tote Bags	Security Services	\$144K	\$500K
	\$81K	\$150K		
Instructors \$100K	Interpreters	Janitorial	Operating/Examining	Plexiglass
	\$300K	Services	Apparel	\$89K
		\$1.1M	\$199K	
Professional	Research and	Sanitizing and	Snow and Ice Removal	Souvenirs
Journal	Evaluation	Disinfecting	\$300K	\$51K
Subscriptions	\$150K	Supplies		
\$199K		\$94K		
Tapes and Tape	Thermometers	Transportation	Video Production \$116K	Welding
Cartridges \$56K	\$76K	Services		\$143K
_		\$148K		





- 1. Email us at mwbe@dss.nyc.gov or visit our M/WBE Resource Page at https://www1.nyc.gov/site/hra/business/mwbes.page for a list of procurement staff and Human Service Providers who are eager to meet and help you position for contract opportunities. Be sure to include a copy of your Capability Sheet. Customize your Capability Sheet; be specific.
- Monitor our PASSPort page and the City Record for contracts, with or without goals, you can support.
- 3. Come to pre-bid meetings or ask us for a list of bidders. Introduce yourself!
- 4. Monitor your email for outreach from us, as well as PASSPort invitations, and respond!





Specific Codes and Keywords We Look For via PASSPort and the Online Certification Directory

375 - FOODS: BAKERY PRODUCTS (FRESH) 380 - FOODS: DAIRY PRODUCTS (FRESH) 385 - FOODS, FROZEN 390 - FOODS: PERISHABLE 393 - FOODS: STAPLE GROCERY AND GROCER'S MISCELLANEOUS ITEMS

95243 - FOOD BANKS/DELIVERY.

DELIVERED/PREPARED MEAL

90568 - SECURITY SCREENING SERVICES, PERSONNEL 91890 - SECURITY/SAFETY CONSULTING 99046 - GUARD AND SECURITY SERVICES 99067 - PATROL SERVICES

99080 - SURVEILLANCE SERVICES

91880 -PERSONNEL / EMPLOYMENT CONSULTING 96269 - PERSONNEL SERVICES, TEMPORARY 90962 - MAINTENANCE AND REPAIR, RESIDENTIAL BUILDINGS (INCL. SINGLE) 91006 - CARPENTRY MAINTENANCE AND REPAIR SERVICES 91054 - PAINTING, MAINTENANCE AND REPAIR SERVICES (INCLUDING CAULKING) 91060 - PLUMBING MAINTENANCE AND REPAIR (INCLUDES PRESSURE TAPPING)

			,
95405 - LAUNDRY AND LINEN SERVICE 95420 - DRY CLEANING SERVICE 91039 - JANITORIAL/CUSTODIAL SERVICES	95227 - COURT ASSISTANCE 95262 - LEGAL SERVICES TO CLIENTS 96141 - LEGAL SERVICES, ATTORNEYS Yes 96142 - LEGAL SERVICES INCLUDING DEPOSITIONS AND EXPERT WITNESS TEST	91013 - ELEVATOR INSTALLATION, MAINTENANCE AND REPAIR	95211 - CASE MANAGEMENT
95242 - FINANCIAL MANAGEMENT FOR CLIENTS 95201 - ADVOCACY FOR FINANCIAL, HOUSING, LEGAL, SOCIAL SERVICES 94648 - FINANCIAL ADVISOR 94649 - FINANCIAL SERVICES	91059 - PEST CONTROL (INCL. TERMITE INSPECTION AND CONTROL) 98872 - PEST CONTROL (OTHER THAN BUILDINGS) (INCLUDES SPRAYING OF TREES)	99042 - FIRE AND SAFETY SERVICES	For IT Consulting opportunities, please register under Code 351 in PASSPort.





Human Service Contract Funding Requirements

- Most Human Service agencies receive a combination of City, State, and Federal funding.
- Our funding includes requirements impacting how we can procure and what
 diversity goals may apply. Although we work with primes and providers to set
 elective goals on contracts that are not eligible for formal M/WBE participation
 goals programs, consider cross-certifying to make the most of your M/WBE status
 across a range of contracts.
- We are limited in our ability to utilize the M/WBE Non-Competitive Small Purchase Method on federally funded contracts. We can only use the Method on solicitations up to \$250K.





IT Contract Requirements — NYS/OGS and Federal GSA Contracts

Most IT Procurements are solicited through NYS/OGS and Federal GSA Contracts.



- Vendors should seek a New York State Office of General Services (NYS/OGS) Contract. The below link will provide guidance about getting a NYS/OGS Contract.
- http://www.ogs.ny.gov/MWBE/
- Vendors should seek a Federal General Services
 Administration (GSA) contract under the Multiple Award
 Services (MAS) Schedule and Cooperative Purchasing.
 The below link will provide guidance about getting a GSA
 Contract.
- https://www.gsa.gov/buy-through-us/purchasingprograms/gsa-multiple-award-schedule

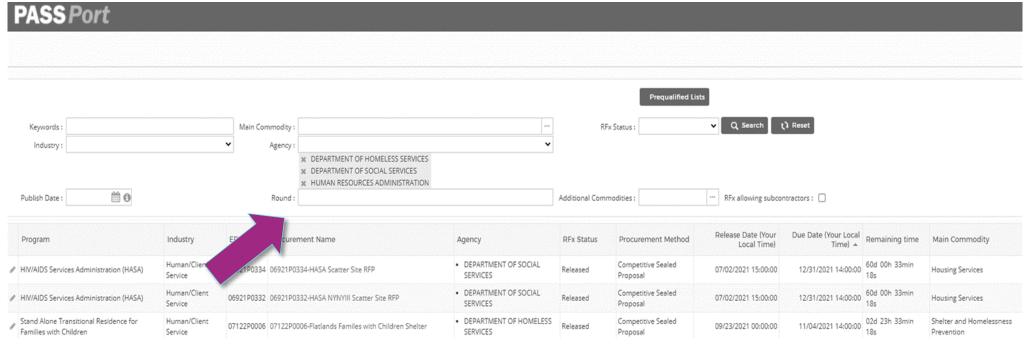


Open Procurement Opportunities- CSBs and RFx



Browse competitive bid solicitations, respond to RFx and manage the contract award process all in one place!

PASSPort is searchable by keyword, commodity, agency, program and industry and accessible to any individual with an internet connection. PASSPort establishes a complete, digital end-to-end process that is transparent, easy to access, paperless and timely.



Browse Public RFx: PASSPort (cityofnewyork.us)





How Best to Reach Us

Meeting with Agency M/WBE Officer

 Contact our M/WBE Officer, Lisa Morris, for support with Schedule B Waiver Requests or M/WBE Late Payment, M/WBE Contract Compliance, and follow-up on any other M/WBE-specific matters. morrisli@dss.nyc.gov

1 x 1 Meetings with ACCO or Procurement Officer

- Contact our ACCO
- Vincent Pullo: <u>pullov@dss.nyc.gov</u>

M/WBE-Related Questions

 For support with M/WBE related matters contact the M/WBE Unit by emailing <u>mwbe@dss.nyc.gov</u>





M/WBE Resource Page



The Department of Social Services,
Human Resources Administration, and
Department of Homeless Services
are committed to working with M/WBEs to
serve New Yorkers across the City with
care and compassion. Please visit our
M/WBE Resource Page to learn more
about how to partner in providing billions
of dollars in goods and services to the
people of NYC.

https://www1.nyc.gov/site/hra/business/m wbes.page







Become Our Success Story!



Reach out to us and let us know about your success!



Please let us know if:

- you win a contract with us or a subcontract with one of our Providers or Prime contractors.
- you have secured contracts with our Providers or Prime contractor on non-City contracts.
- if the number and/or size of your contracts with us has grown over the years.

We can be reached at mwbe@dss.nyc.gov. We look forward to hearing from you!

